

Chart Updated 1/22/2008							Resident LTC Training Requirements				
ST	Regulations and Bulletins	Initial Training Deadline	Follow-up Training Deadline	Required to Complete	License Requirement	Reciprocity	Initial LTC Training Requirement	Initial Partnership Training Requirement	State-Specific Training Required?	CE	Comments
AL					Accident & Health/Sickness/ Disability						
AK					Health						
AR					Accident & Health/		2 Hrs	In legislation			
AZ					Accident & Health/Sickness						
CA		In effect	License approval period	Partnership Agents	Life	No	8 hrs	8 classroom hours (CA-specific)	Yes	Required	Agents selling LTCP must complete both LTC and LTCP training requirements
CO	Bulletin B-1.21; 10-19-113.6	1/1/2009	1/1/2011	All LTC Agents	Accident & Health	Yes	8 hrs. classroom or self-study	8 hrs. classrom	Yes	Optional	LTC education required prior to selling may be applied to agent's CE requirement.
CT		In effect		All LTC Agents	Accident & Health	IN Only	8 hour online course	4-hour state provided classroom course	Yes	Online LTCP course must issue 5 Life/Health, 3 Laws/Regs and Ethics; classroom = 4	Special LTC program involving asset protection; only participating insurance companies' agents must comply.
DC					Accident & Health/ Sickness						
DE					Accident & Health/ Sickness					3 hrs. LTC training including product knowledge, laws, rule and regulations.	

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FL	DFS-10-2007	12/31/07	12/31/09	All LTC Agents	Health	No		8 hrs	Yes	Optional	
GA	49-4-164			Partnership Agents	Accident & Sickness			In legislation			
HI					Accident, Health or Life			In legislation			
IA	39.15(4)	1/1/09	Each 3-yr CE term	All LTC Agents	Accident & Health or Sickness	Yes	8 hrs	In legislation		6 hrs required each term	
ID	Bulletin 06-5	1/1/07	1/1/09	All LTC Agents	Life & Disability or Accident & Health	Yes		8 hrs		Optional	Reciprocal
IL	215 ILCS 132/	7/1/08			Accident & Health/Sickness			6 hrs			May adopt NAIC model before effective date
IN		In effect	Each 4-yr CE term	All LTC Agents	Accident & Health or Life, Accident & Health	CT Only	8 hrs classroom Indiana-specific	7 hrs classroom IN specific	Yes	Required for initial LTC	5 hrs. LTC required every two years of four year term
KS	Bulletin 2007-07	In legislation		Partnership Agents	Accident & Health/Sickness			In legislation			
KY					Health						
LA					Health & Accident						
MA		9/10/07		All LTC Agents	Accident & Health/Sickness		Must complete company-specific internal training program on its LTC products.	In legislation		Company developed product training only.	Company provides internal training program on its LTC products to their agents selling those products.

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MD	COMAR 31.14.01.34	9/10/08	24 months after initial training	All LTC Agents	Accident & Health/Sickness	Yes		8 hrs.		2 hrs.	CE credits are optional, but 2 LTC hrs. are required each renewal
ME	Bulletin #347	7/1/2008	7/1/10	All LTC Agents	Life & Health	Yes		8 hrs.		Optional	
MI	500.1204f	11/1/07		All LTC Agents	Accident & Health/Sickness		Must complete state-specific LTC program of instruction.	In legislation		Optional	
MN	MN Statute 60K.365; Bulletin 2007-4	2/1/08	1/1/10	All LTC Agents	Accident & Health or Sickness or Life	Yes	8 hrs.	8 hrs.	Yes	Optional (but must be approved by commissioner)	
MO	SB15(1)				Accident & Health/Sickness			In legislation			
MS					Accident & Health/Sickness						
MT	Advisory Memorandum 9-7-2007	7/1/08		All LTC Agents	Disability or Life	Yes		8 hrs.		Optional	Reciprocal
NC					Accident & Health/Sickness or Life & Health		10 hrs. inc. LTC			Optional	Agent must hold Life/Health license prior to taking exam and applying for Medicare Supplement/Long-Term Care license.
ND	2007-3	7/1/08	7/1/10	All LTC Agents	Accident & Health	Yes		8 hrs.		Optional	

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NE	CB114	8/1/08	8/1/10	Partnership Agents	Health or Sickness & Accident	Yes	8 hrs.	In legislation	Yes	Optional	
NH					Accident & Health/Sickness			In legislation			
NJ					Accident & Health/Sickness						
NM					Health & Accident		Must pass state-specific test to demonstrate LTC knowledge and appropriateness.				
NV	06-010			Partnership Agents	Health Insurance						
NY		5/1/05		All LTC Agents	Accident & Health or Sickness		State-provided 4-hour online course followed by monitored exam at a 4 hour class				
OH	3923.443	9/1/08	9/1/10	All LTC Agents	Accident & Health	Yes		8 hrs.		Optional	
OK					Accident & Health Sickness		LTC state law test	In legislation			
OR	Senate Bill 191	1/31/08	24 months after initial training	All LTC Agents	Health or Life		8 hrs	8 hrs.		Optional	Certain designation/CE courses may substitute for those licensed prior to effective date

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PA		7/15/07		All LTC Agents	Accident & Health	No	State-authored 1 hour course	In legislation			
RI	2007 S 0638 Substitute A	7/1/08	7/1/10	All LTC Agents	Accident & Health or Sickness or Life	Yes		8 hours			4 hours follow-up training
SC					Accident & Health						
SD	20:06:21:74; Bulletin 07-07	7/1/08	7/1/10	All LTC Agents	Health or Life	Yes		8 hours	Yes	Optional	Full 8 hours required (not 50 minute hours)
TN					Accident & Health Sickness						
TX	Working Draft 11-14-2007				Life, Accident & Health			In legislation			
UT					Accident & Health						
VA	14 VAC 5-200-205E; Administrative Letter 2007-3	9/1/07	9/1/09	Partnership Agents	Accident & Sickness	For 6 general credits / LTC CE approved only		8 hrs (6 general & 2 state law/ partnership)	Yes	Optional	2 hrs must be Virginia specific.
VT					Accident & Health Sickness						
WA			24 months		Disability		6 hrs. of approved LTC courses.	6 hrs.		Optional	
WI					Accident & Health						
WV					Accident & Sickness						
WY					Accident & Health/Sickness or Disability						